



FOSFA
INTERNATIONAL

FOSFA
EDUCATION
COURSES

20
25

University of Greenwich,
London, England

FOR THE TRADE
BY THE TRADE
WITH THE TRADE

NEW YEAR NEW KNOWLEDGE NEW NETWORK

INTRODUCTORY COURSE

31 August - 5 September

Ideal for members of the trade with minimal knowledge and experience in a trading environment i.e., less than three years.

This course covers the key elementary aspects that are fundamental to acquiring and developing the knowledge needed for the international trading of oilseeds, oils and fats. From the initial formation of a contract including conditions and warranties, loading and discharging, laytime and documentation through to payment, relief clauses, default, damages, dispute resolution, shipping and finance, this course will provide an excellent foundation that will equip delegates with knowledge, understanding and renewed confidence.

Includes the popular "Mock Appeal" in which delegates form a Tribunal to consider and judge a real arbitration case.

Trade Education Course Pricing Options

To offer flexibility, we now provide two pricing packages for the Trade Education Course:

All-Inclusive Package: Includes basic student accommodation in the University Halls of Residence and breakfast on campus for the duration of the course. Ideal for those looking for a complete, immersive experience.

Partial Package: This option excludes basic student accommodation in the University Halls of Residence and breakfast in campus allowing participants to arrange their own as preferred. Perfect for local participants or those seeking a more tailored arrangement.

Each package is designed to suit different needs while ensuring a high-quality learning experience.

All Inclusive Package:

Member: £1295*

Non-Member: £1695*

Partial Package:

Member: £1075*

Non-Member: £1475*

*VAT is charged to UK companies only



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We are delighted to confirm the return of our two residential courses in 2025 hosted at – The University of Greenwich, London, England.

Situated in the centre of the historic town of Greenwich, the venue provides excellent facilities to delegates including a Welcome Reception, accommodation, use of gym, student union and a gala dinner at the Worshipful Company of Tallow Chandlers Hall with easy access to the heart of London.

Greenwich Campus is situated on a UNESCO World Heritage Site on the banks of the River Thames in south-east London.

Lectures will take place on campus at the Old Royal Naval College (pictured) which has a lively atmosphere and is surrounded by historical landmarks with the centre of London just a short distance upriver.

“100% of delegates attending the 2024 course said they would recommend it to colleagues”

Delegate satisfaction survey 2024



ADVANCED COURSE

31 August - 5 September

Ideal for members of the trade with wide knowledge and experience in a trading environment i.e., more than three years.

This course is designed to update and enhance delegates on the latest FOSFA contracts and current trade practices. It also introduces several management subjects including dispute and risk management and dispute avoidance. It provides a detailed understanding of compliance for the carriage of oils and fats from the perspective of a superintendent, a fascinating module on maritime fraud/piracy and detailed coverage of FOSFA arbitration including a group Case Study.



To register your interest in attending either course please send an email to fosfa.education@fosfa.org stating which course you are interested in.

89*
Delegates

*Based on the
2024 Course



FOSFA
INTERNATIONAL

26*
Countries

*Based on the
2024 Course

“”

The Mock Appeal was thoroughly enjoyable, a practical exercise which proved to be a real test

“”

Excellent speakers

“”

The Education Booklet is fantastic and i'm sure that I will use it again and again

“”

Extremely impressed with how helpful and friendly the FOSFA staff and lecturers were

“”

Shipping market lecture was great, we had a really interactive lesson with Mr Larsen

“”

The introductory Course was well balanced and I look forward to attending the Advanced Course next year!

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